



## Gerald Klein and Mark Wilson

*Klein & Wilson*

**Klein & Wilson has a trial** record a law firm of any size would envy. The firm has collected almost \$100 million for its clients and has also successfully defended businesses in “bet the company” cases.

Unlike many law firms that rely upon young and inexperienced attorneys to prepare a case, Klein & Wilson’s two attorneys each have over 20 years of experience and know their way around a trial courtroom. Since the early 1990s, Klein & Wilson has used cutting-edge, multimedia trial presentations to win

cases. The firm’s reputation for using this technology has resulted in other law firms asking Klein & Wilson to help them put such presentations together for their trials.

Gerald Klein, twice designated by the Orange County Trial Lawyers Association as Trial Lawyer of the Year, explains why any significant trial today requires multi-media trial presentations. “We live in a multi-media world. Much of the information jurors absorb today in their everyday life comes from a computer or television screen. Attorneys who do not use multi-media to communicate to jurors are at a serious disadvantage when they try a case against our firm.”

His partner, Mark Wilson, agrees. “Trial attorneys are storytellers. It is almost impossible to tell an effective story today to jurors without using multi-media techniques.”

Klein & Wilson prides itself on being a trial law firm, rather than a litigation firm. Mark Wilson says, “Many lawyers call themselves litigators and pride themselves on pushing paper, but fall apart when it comes to trial. Our paperwork is as good as anyone’s, but where we excel is in communicating with jurors.” And, Klein & Wilson’s trial record speaks for itself. To learn more about Klein & Wilson, access the firm’s website at: [kleinandwilson.com](http://kleinandwilson.com).

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