

## The firm clients call when everything is at stake and losing is not an option.

CLIENTS ARE TURNING TO KLEIN & WILSON as a cost-effective alternative to larger firms. Klein & Wilson's attorneys are seasoned trial lawyers, not "litigators" who rarely see the inside of a courtroom. Klein & Wilson has recovered more than \$70 million and obtained critical defense verdicts for its business clients.

Gerald Klein and Mark Wilson are admired by their peers. Both attorneys have Martindale-Hubbell®'s highest rating. They both served on the board of the Orange County Trial Lawyers Association (OCTLA), and Klein serves on the board of the Association of Business Trial Lawyers. OCTLA has twice-named Klein as Trial Lawyer of the Year, and Wilson was a runner up for the award. The American Board of Trial Advocates admitted Klein as a member, an honor bestowed only on attorneys with substantial trial experience.

Klein and Wilson lecture on the use of cutting-edge technology at trial. "Jurors watch television more often than they read books," Klein said. "Using video and animation keeps jurors engaged. Trials should be more 'show,' less 'tell.'" Klein & Wilson's successes with multimedia trials include a \$26 million breach of contract verdict, a \$9 million legal malpractice verdict, a \$5 million breach of contract verdict, a \$2.25 million premises liability verdict and a \$1.4 million copyright infringement verdict. Wilson has only lost one jury trial, and the appellate court reversed the judgment, ordering the trial court to enter judgment for Klein & Wilson's client.

Klein & Wilson consistently obtains outstanding results for its clients. "Early and thorough preparation reduces costs," Wilson said. "Having a focused discovery plan and a complete understanding of the legal issues at the

outset ensures that our firm will be ready for trial, if trial becomes necessary. We also conduct mock trials to learn how 'typical' jurors evaluate our cases and we then make adjustments to our trial presentation where necessary."

To learn more about Klein & Wilson, please visit its Web site at [kleinandwilson.com](http://kleinandwilson.com).

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